

---

## 13th edition of the **Field Days - Experiments Outside the Lab**

October 17th - 18th 2024

Vrije Universiteit Amsterdam and Tinbergen Institute

---

### Date and Location

The workshop takes place at the [Tinbergen Institute](#) (Gustav Mahlerplein 117, Amsterdam) on Thursday October 17 and Friday October 18. The Tinbergen Institute lies at a two-minute walk from the public transport station Amsterdam Zuid. From Amsterdam Zuid, there is a direct 6-minute train to Schiphol Airport and there are metro and tram connections to all of Amsterdam.

### Local Organizers Vrije Universiteit Amsterdam

Nadine Ketel ([n.ketel@vu.nl](mailto:n.ketel@vu.nl)), Paul Muller ([p.muller@vu.nl](mailto:p.muller@vu.nl)), Marc Witte ([m.j.witte@vu.nl](mailto:m.j.witte@vu.nl)).

### Sponsors

This workshop is sponsored by the Dutch Research Council (NWO) and the Tinbergen Institute.

### Program

#### Thursday October 17

<b>9.30-10.00</b>	<b>COFFEE AND WELCOME</b>
<b>10.00 - 12.15</b>	<b>SESSION 1: Education 1</b>
	<b>The impact of intensive coaching on long-term outcomes: Evidence from a randomized experiment</b>
	Nienke Ruijs, Maastricht University (joint with Ilja Cornelisz, Chris van Klaveren, Marc van der Steeg, Dinand Webbink)
	<b>A Library in the Palm of your Hand? A Reading Intervention with Low-Income Children</b>
	Thomas Siedler, University of Potsdam, BSoE and IZA (joint with Silke Anger, Shushanik Margaryan, Malte Sanders, Frauke Peter, Agata Galkiewicz, Bernhard Christoph)

	<b>Math skills, perceptions of fit, and occupational choice</b> Anne Brenøe, University of Zurich (joint with Melanie Wasserman)
<b>12.15-13.15</b>	<b>LUNCH</b>
<b>13.15 - 15.30</b>	<b>SESSION 2: Development 1</b>
	<b>The Power of Labelling: Enhancing the Impact of Cash Transfers through Mental Accounting</b> Patricio Dalton, Tilburg University (joint with Till Wicker and Daan van Soest)
	<b>Keeping the Peace while Getting Your Way: Information, Persuasion and Intimate Partner Violence</b> Karlijn Morsink, Utrecht University (joint with Dan Anderberg, Rachel Cassidy, Anaya Dam, Wendy Janssens, Anouk van Veldhoven)
	<b>Leveraging Edutainment and Social Networks to Foster Interethnic Harmony</b> Abu Siddique, Royal Holloway University of London (joint with Michael Vlassopoulos, Yves Zenou)
<b>15.30 - 16.00</b>	<b>COFFEE BREAK</b>
<b>16.00-17.30</b>	<b>SESSION 3: Markets and information</b>
	<b>Expected Re-employment Wages and Job Search</b> Steffen Altmann (joint with Robert Mahlstedt, Malte Jacob Rattenborg, Alexander Sebald, Sonja Settele, and Johannes Wohlfahrt)
	<b>Nudging Consumers to Reduce Inertia: A Survey Experiment in the Dutch Health Insurance Market</b> Robert Dur, Erasmus University Rotterdam (joint with Peter Dijkstra, Misja Mikkers, Annemieke Tuinstra)
<b>Evening (time/place TBD)</b>	<b>DINNER (presenters only)</b>

### Friday October 18

<b>9.00 - 10.30</b>	<b>SESSION 4: Job search 1</b>
	<b>The Role of Job Benefits in Job Search Evidence from a Large-Scale Online Field Experiment</b> Andreas Beerli, KOF Swiss Economic Institute, ETH Zurich (joint with Stefano Fiorin, Andreas Gulyas, Daniel Kopp, Mahsa Khoshnama, Michael Siegenthaler)
	<b>Feedback, Overconfidence and Job Search Behavior</b> Jonas Radbruch, Humboldt Universität Berlin (joint with Lukas Hensel, Ingo Isphording, Jonas Radbruch, Marc Witte, Tsegay G. Teklessassie)
<b>10.30-11.00</b>	<b>COFFEE BREAK</b>
<b>11.00 - 12.30</b>	<b>SESSION 5: Job search 2</b>

**RCT's at PES Netherlands: set-up, implementation and policy advice**

Marloes Lammers, UWV (Dutch Employee Insurance Agency) (joint with Suzanne Lagerveld and Marcel Spijkerman)

**Advising Job Seekers in Occupations with Poor Prospects: Field Experiments on Information and Buddy Support**

Paul Muller, VU Amsterdam (joint with Michèle Belot, Yvonne Engels, Didier Fouarge, Bart de Koning, Mario Keer, Philipp Kircher and Sandra Phlippen)

**12.30-13.30**

**LUNCH**

**13.30-15.00**

**SESSION 6: Politics**

**Everybody loves a winner: A field experiment providing information on polls in South Africa**

Brynde Kreft, Oxford University (joint with Kate Orkin)

**The Value of Fun at Work: A Field Experiment**

Michele Belot, Cornell University (joint with Guglielmo Briscese)

**15.00-15.30**

**COFFEE BREAK**

**15.30-17.00**

**SESSION 7: Education 2**

**Publicly targeting disadvantaged groups limits their take-up of educational opportunities**

Manu Munoz, Luxembourg Institute of Socio-Economic Research (LISER)

**Reducing Bullying: Evidence from a Parental Involvement Program on Empathy Education**

Qinyou Hu, Aalto University (joint with Flavio Cunha, Yiming Xia, and Naibao Zhao)